

Notice of Planned Procurements

Description of Procurements

Automated parcels sortation equipment for Canada Post's mail processing plants in Ontario, Quebec, and British Columbia, Canada.

Dimensions/Weight of products to be processed	Minimum Length x Width x Height (mm)	Maximum Length x Width x Height (mm)	Minimum Weight (kg)	Maximum Weight (kg)
Parcel dimensions	200 x 150 x 13	1210 x 810 x 810	0.23	30
Packet dimensions	100 x 70 x 1	410 x 310 x 230	0.02	10

Procurement Method

Public, open tendering through Requests for Proposals ("RFPs"). The RFPs will be posted on www.merx.com or on SAP Ariba Discovery <https://service.ariba.com/Discovery.aw>.

Canada Post Corporation reserves the right to negotiate with any successful Proposer.

Quantities and Timeline

1. Medium size parcel sortation system:
 - a. Sliding shoe sorter technology integrated with parcel singulator.
 - b. Estimated sortation net/tested throughput: 6000 to 10000 pieces per hour ("PPH"). Throughput will vary by plant.
 - c. Target RFP issuance—June 2023. Estimated award(s)—May 2024.
 - d. Canada Post plans to procure up to six (6) systems to be completed and ready for mass processing between 2026 and 2029.
2. Medium size packet sortation system:
 - a. Estimated sortation net/tested throughput: 8000 PPH.
 - b. Target RFP issuance—the fourth quarter (Q4) of 2023 or first quarter (Q1) of 2024. Estimated award(s)—the fourth quarter (Q4) of 2024.
 - c. Canada Post plans to procure up to six (6) systems to be completed and ready for mass processing between 2026 and 2029.
3. Integrated large size, complex, system for parcels and packets sortation
 - a. Estimated sortation net/tested throughput:
 - i. Parcels sortation 19500 PPH, and
 - ii. Packet sortation: 13000 to 18000 PPH. Throughput will vary by plant.
 - b. Target RFP issuance—October 2023. Estimated award(s)—December 2024.

- c. Canada Post plans to procure up to two (2) systems to be completed and ready for mass processing between 2028 and 2029.

Trade Agreements

These procurements are subject to trade agreements:

- National: Canadian Free Trade Agreement (CFTA)
- International, such as: Canada-European Union Comprehensive Economic and Trade Agreement (CETA), World Trade Organization (WTO) Government Procurement Agreement (GPA), Canada-United Kingdom Trade Continuity Agreement, Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP).

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